

SMALL BUSINESS EXCHANGE

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February 25, 2021

Past, Present, and Future - Black Americans Shaping the Construction Industry

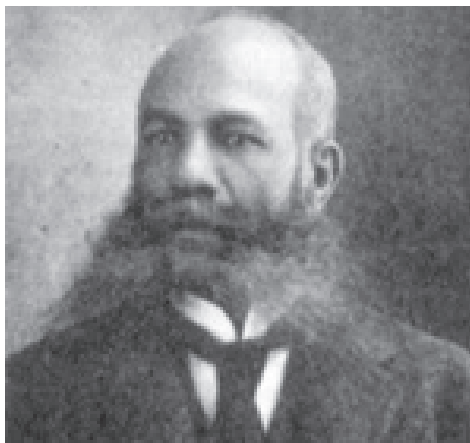
[Article was originally posted on www.agc-ca.org]

Black Americans have contributed to the foundation and framework of how we live, work, and play, but often, those stories go unreported and unnoticed. Black History Month presents an opportunity to elevate the voices and stories of Black Americans who have shaped the construction industry and celebrate their impact.

From highly useful inventions created and patented by Black Americans - like refrigerated delivery trucks, automatic elevator doors and the central heating furnace – to today’s construction leaders making an impact each day, there is a lot to celebrate.

Throughout the month, AGC of California will celebrate and highlight the work and stories of past, present, and future Black Americans shaping the construction industry. We will continue to add to this roster of impactful individuals throughout the month of February.

Past Black Leaders in Construction



Alexander Miles, inventor and businessman

In 1887, Miles patented an innovative electric mechanism to open and close elevator doors, vastly improving their safety.



Alice Parker, revolutionary and inventor

In 1919, Howard University graduate Alice Parker came up with a better heating solution in the form of a gas furnace. One hundred years later, the National Society of Black Physicists honored Parker, calling her heating solution a “revolutionary idea” which they noted “paved the way for central heating systems.”



Frederick Jones, inventor of the portable air-cooling unit for trucks

Jones held 61 patents, according to Wikipedia, including one he received in 1940 for a portable air-cooling unit for trucks. This proved particularly useful preserving blood, medicine and food for use at Army hospitals during World War II. Portable x-ray machines and sound equipment also ranked among Jones’ many patents.

Current Black Leaders in Construction



Miquel “Mick” Penn, Northern California Community Relations Liaison for Swinerton

Penn is a leader in today’s construction industry. From his work inside Swinerton, to his active role in industry groups that are focused on increasing equity and inclusion in construction, Penn is making a major impact. His involvement includes serving on AGC of California’s Diversity & Inclusion Task Force, comprised of more than a dozen highly qualified and diverse industry professionals. He credits organized efforts like these in helping propel needed change, but after 13 years in the construction industry, there is still room for improvement.

“We’ve still got a lot of work to do in regards to recruitment, retention and advancement for folks of color so that the workforce begins to reflect the demographics of the community where a lot of the construction is taking place. It’s rare that I see a Black foreman or superintendent,” said Penn. “The narrative is that it’s all about hard work, but I think it’s all about opportunity and creating space for people. It’s ripe for improvement and greater opportunity.”

So, what’s being done? At Swinerton, the company has a Black Community Business Resource Group that has spearheaded the company’s celebration of Black History Month, throughout which the company is sharing information on Black history, influential Black leaders and insight into Swinerton’s own Black talent and workforce. Additionally, in 2020, Swinerton accelerated their journey towards diversity, equity and inclusion following the death of George Floyd and other events that energized and expanded the social justice movement.



Henry Nutt III, Preconstruction Executive for Southland Industries

Nutt is also an exceptional Black leader in the construction industry. Starting as a sheetmetal worker, he worked his way up into a General Foreman role and then was promoted into executive level Preconstruction. Nutt has made a direct impact in the field and in operations.

Beyond his work role, he also commits his time to service. Nutt is not only an active member of the AGC of California Diversity & Inclusion Task Force, but he has also served on the AGC National Diversity & Inclusion Steering Committee for several years and volunteers his time supporting workforce development initiatives such as AGC and AGC Construction Education Foundation’s Build California reach historically underserved youth find rewarding careers in construction. See a recent Instagram Live discussion on diversity in the industry.

Nutt has personal experience facing inequity and disparity during more than 30 years in the California construction industry, and as the son of a Black business owner who operated his own Oakland-based mechanical contracting business.

“I’ve been through definite racist and unfair treatment, but at the same time I knew not to use anything as an excuse but to just continue to press forward regardless of what was coming against me,” he commented.

While he is optimistic about the progress that has been made, the journey is far from over. “When it comes to leadership and executive leadership in companies, those types of roles are still very under-represented within our industry,” he said.

■ Continued on page 7

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California Ethnic Chambers of Commerce Call for Passage of Landmark Bill Requiring Fair Opportunities for Minority-Owned Small Businesses in State Contracting and Procurement

Assemblymember David Chiu (D-San Francisco) introduced the Economic Equity First Act of 2021 (AB 915). The California Asian Pacific Chamber of Commerce (CalAsian Chamber) worked closely with the Assemblymember's office to develop this legislation, which increases access to procurement opportunities for small, minority and women-owned, and disabled veteran-owned businesses. The CalAsian Chamber is joined by the California Hispanic Chambers of Commerce and the California African American Chamber of Commerce in co-sponsoring and supporting this landmark legislation.

AB 915 will require all state agencies, departments, boards, and commissions to achieve a minimum goal of 25% for minority, small business, and disabled veteran business participation in state procurement and contracts. This is based on a recognition that small businesses make up 99.8% of all California businesses and contribute significantly to the economy, accounting for 7 million employees across the State. Of California's 4.1 million small businesses, 1.2 million, or 29%, are minority owned. The CalAsian Chamber alone represents the voice of over 600,000 Asian and Asian Pacific Islander (AAPI)-owned businesses that generate more than \$181 billion in annual revenue; employ over 910,135 Californians with an annual payroll of over \$26 billion.

"The AAPI community has waited long enough for equity when it comes to procurement with the State of California," said Pat Fong Kushida, President and CEO of the CalAsian Chamber. "I am proud of this piece of legislation which will not only raise the priority of all small businesses seeking contracts with the State but elevate the importance of minority-owned businesses in the State's procurement process. And I am especially grateful for Assemblymember David Chiu's leadership and willingness to carry this important legislation. It is my hope that this bill will be the first of many which proactively offer real-life solutions for the millions of business owners across California."

AB 915 seeks to codify Governor Schwarzenegger's 2006 executive order (EO S-02-06) requiring the same minimum goal of 25%. It also builds on AB 657, passed in 2017, which initiated steps to establish a "small business liaison/advocate" for each agency who regularly interacts with small businesses and is primarily responsible for meeting the 25% goal. While AB 657 and EO S-02-06 both remain on the books, there has been little to no enforcement and only 12 of the state's 231 agencies, departments, and commissions have adopted a "small business procurement" policy which is why further legislative action is needed.

"Our small businesses, particularly minority-owned small businesses, have been hit especially hard by the pandemic," said Assemblymember David Chiu (D-San Francisco). "This bill uses the state's enormous purchasing power to help uplift our small businesses when they need it most."

In addition to codifying the 25% threshold, the bill will also adopt the federal designation of "Disadvantaged Business Enterprises (DBEs)", from the U.S. Small Business Administration, in the narrative of the types of businesses the State should be actively educating and outreaching to, to increase minority-owned business participation in the procurement process. AB 915 will also include a procurement score DGS may use for DBEs that choose to self-identify as a federally certified DBE.

Interview Availability

Representatives from the CalAsian Chamber of Commerce, California Hispanic Chambers of Commerce, and the California African American Chamber of Commerce are available to answer questions and provide comment. If you're interested in scheduling an interview, please contact Taylor Bickford at 907-227-9718 or taylorb@strategies360.com.

Additional Quotes

"The 25% small business procurement goal is a simple ask of the Legislature and the Governor. It will codify a principle that has been around for 15 years now. Small businesses need as much support from the State as possible. The Legislature must finally establish this small business procurement goal into law."

- Julian Canete, CEO, California Hispanic Chambers of Commerce

"Equity for small business owners has long eluded the African American and Black communities of this State. We are the backbone of the State's economy and we should be fairly recognized when it comes to State small business procurement. Passing this bill proves to the forgotten Black and minority business communities, that they will be forgotten no more."

- Edwin A. Lombard III, President and CEO, California African American Chamber of Commerce

SOURCE:

CalAsian Chamber of Commerce;
California Hispanic Chambers of Commerce;
California African American Chamber of Commerce

New "PRO Act" Will Hurt Construction Workers, Undermine Their Privacy And Make It Hard For The Economy To Recover, Official Warns

The Associated General Contractors of America's chief executive officer, Stephen E. Sandherr, issued the following statement in reaction to the introduction in Congress today of the so-called "PRO Act":

"The PRO Act is anti-worker, anti-privacy and anti-recovery. The measure threatens workers' absolute right to a free, fair and secret union ballot. There is something fundamentally un-American

about subjecting workers to intimidation and coercion when it comes to deciding whether and how to organize and seek representation at the workplace.

"By allowing secondary boycotts and other actions against firms that are not directly involved in labor disputes, the measure means many workers could be idled for a dispute where they do not stand to benefit. This would also put union construction firms at a competitive disadvantage,

as owners seek firms less likely to be impacted by unrelated labor disputes.

"The measure also makes it extremely difficult for entrepreneurial workers to establish their own businesses by discriminating against independent contractors. These provisions will undermine many working people's ambitions to establish their own firms and become self-employed.

"The measure also harms the tens of thousands of construction firms that choose to hire union workers. That is because the Pro Act undermines the collective bargaining process that has worked to successfully elevate construction workers into the upper ranks of the middle class for the past half century.

■ Continued on page 4

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LOS ANGELES METRO • CITY OF SAN FRANCISCO LSDBE

NEW ORLEANS CERTIFICATIONS

NEW ORLEANS RTA

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ISSN 0892-5992



Access to Capital

Ready to Grow Your Business?

Small Business Loans by Kapitus

[Article was originally posted on www.nav.com]

By Susan Guillory,

When you run a small business, you've got to be strategic about your financing to ensure that cash flows and you're able to pay all your expenses. Kapitus Funding can help.

There may come a day, however, when your company has the opportunity to grow, and you need capital in the form of a loan to take advantage of those opportunities. In that case, you'll need to carefully weigh your financing options. Kapitus is one to consider.

What is Kapitus?

Lender Kapitus offers a wide variety of business credit solutions, from SBA loans to revenue based financing, as well as equipment financing, lines of credit, and business loans.

How Does Kapitus Funding Work?

The process starts with you exploring the many options for small business loans that the lender offers:

- SBA loan
- Business loan
- Line of credit
- Equipment financing
- Purchase order financing
- Invoice factoring
- Revenue based financing
- Helix (for the healthcare industry)
- PPP loans

Applying for any of these options takes just a few minutes, and you can be approved in as little as four hours. Once your funding has been deposited into your business bank account, you can use it to grow your business.

Kapitus Pros and Cons

Keep in mind that any lender will have benefits and drawbacks. Kapitus is no exception.

Pros

Kapitus is lightning-fast when it comes to processing applications for Kapitus business loan products. Being able to know within hours, not days, that you qualify for a small business loan saves you time and hassle.

Another advantage is that Kapitus, unlike many banks, offers a diverse range of small business financing options. The likelihood of you finding the right financing solution for your strategic plan is high.

Cons

On the other hand, some business owners may struggle to qualify for some of the lending products, since they require a credit score of 625 or higher, as well as 2+ years in business and \$250k

in annual revenue. If you don't meet these qualifications, you may still qualify for some lending products, albeit at a higher interest rate.

Rates start at 6.25%, which isn't terrible (certainly better than many business credit cards), but if you have good credit, you might be better off applying for financing with a traditional bank.

Kapitus Rates, Terms, and Requirements

As I mentioned above, interest rates for Kapitus loans and business lines of credit start at 6.25%, though the site doesn't disclose how high they get.

The site also doesn't disclose whether it charges an origination fee, though other sites report that the lender charges 2.5%, with a minimum of \$395.

Visit link for the full article:

<https://www.nav.com/blog/small-business-loans-by-kapitus-804527/>



California Sub-Bid Request Ads

SUKUT CONSTRUCTION

Is requesting quotes from certified and qualified **CBE and Minority/Women/Disadvantaged/Disabled Veteran (M/W/D/DVBE)** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing; Environmental Consulting Services; Highway, Street, and Bridge Construction; Human Resources Consulting Services; Landscaping Services; Masonry; Construction Material Merchant Wholesalers; V-Ditch/Shotcrete Construction; Aggregates; Concrete Ready Mix; Asphalt Paving; Erosion Control; Hydroseeding; QSD/SWPPP

SUPPLIERS

Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing; Environmental Consulting Services; Highway, Street, and Bridge Construction; Human Resources Consulting Services; Landscaping Services; Masonry; Construction Material Merchant Wholesalers; V-Ditch/Shotcrete Construction; Aggregates; Concrete Ready Mix; Asphalt Paving; Erosion Control; Hydroseeding; QSD/SWPPP

Peter Pitchess Detention Center Class III Landfill Closure Project Castaic, CA

**Los Angeles County Public Works Specification No. 5703
Capital Project No. 86575
CBE GOAL 25%**

BID DATE: March 8, 2021 at 12:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Nicholas Osborne

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Nicholas Osborne at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC
An Equal Opportunity Employer**

REQUEST FOR PROPOSAL

From All Qualified Small Businesses (SBE, WBE, VOSB, SDVOSB and HubZone)
Subcontractors/Sub-consultants/Suppliers/Vendors registered as a small business for:

Fire Pump System Replacement, Naval Base San Diego

Owner: NAVFAC Southwest

Reyes Construction is requesting quotes from **Subcontractors**- Qualified Fire Protection Engineer.

Suppliers/Manufacturer- Pumps, Valves, Magnetic Flow Meter

Please submit quotes by: March 5th, 2021 at 2PM

REYES CONSTRUCTION, INC.

State License Number 507561

1383 South Signal Drive, Pomona, CA 91766

Phone: 909-622-2259 Fax: 909-622-3053

Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

Plans and Specifications can be obtained via iSqFt send your requests to estimating@reyesconstruction.com

Via Sharefile send your requests to estimating@reyesconstruction.com

Please fax quotes to: 909.622.3053

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the
Small Business Exchange.

With a monthly readership of 26,000,
SBE reaches a diverse audience,
cutting across ethnic and gender lines
as well as traditional industry segments.

Call 1-800-800-8534 or visit us at www.sbeinc.com





California Sub-Bid Request Ads

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested

Owner: City of Moreno Valley
City Project Number 801-0021
Caltrans Contract 08-323034
Project ID 0812000059

Proposal Due Date: March 12, 2021 – 10:00 AM

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

SR-60/MORENO BEACH DRIVE INTERCHANGE IMPROVEMENTS (PHASE 2)

Plans & Specs can be accessed and download online at viewed at
<https://pbsystem.planetbids.com/portal/24660/portal-home>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Landscaping and Irrigation, Electrical, Site Lighting and Traffic Signaling, Lead Compliance Plan, Traffic Control System, Develop Water Supply, Temporary High Visibility Fence, Contractor Supplied Biologist, Construction Area Signs, Traffic Control System, Type III Barricade, Temporary Pavement Marking, Channelizes, Portable Changeable Message Sign, Temporary K-Rail & Crash Cushion Module, Storm Water Pollution Prevention Plan, Erosion Control, Street Sweeping, Clearing and Grubbing, Roadway Excavation, Structure Excavation,, Ditch Excavation, Imported Borrow, Fiber Rolls, Hydroseed, Class 2 Aggregate Base, Hot Mix Asphalt, AC Dike, Structural Concrete, Bar Reinforcing Steel, Corrugated Steel Pipe, Steel Flared End Section, Remove Culvert, Remove Headwall, Rock Slope Protection, Miscellaneous Iron and Steel, Fence, Minor Concrete, Delineator. Marker, Guardrail System, Cable Railing, Vegetation Control, Severe Duty Crash Cushion System, End Anchor Assembly, Thermoplastic Traffic Stripe, Roadside Signs Construction Survey, 8" and 12" Waterline, Furnish Steel Piling, Prestressing, Architectural Treatment, Reinforced Concrete Pipe, Welded Steel Pipe Casing, Traffic Signals. **Requirements:** Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. All SBE and DVBE firms must be certified by LA Metro by the proposal due date. If you are a SBE/DVBE Company, please provide your certification letter with your proposal. If you are a Non SBE or DVBE, please indicate all lower-tier participation on your quotation as it will be evaluate it with your price. In order to assist SBEs or DVBEs subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedule, which will permit maximum participation when feasible.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360 • Fax: (951) 788-2449
Lead Estimator: Mike Raddack • Email: bids.socal@skanska.com

MITCHELL ENGINEERING

1395 Evans Avenue, San Francisco, CA. 94124
Phone: (415)227-1040 Fax: (415)227-1046

Contact: Kathy Streblov – kstreblov@mitchell-engineering.com or
Scott Tilley – stilleym@mitchell-engineering.com

An Equal Opportunity Employer & Comply with the San Francisco Fair Change Ordinance
All Qualified AND/OR Certified Federal SBE & DBE Subcontractors, Truckers and Material/Equipment
Suppliers are requested to forward bids/quotes for the following Project:

U Taraval Improvement Project – Sunset Boulevard to West Portal, Contract No. 1308R
Location: San Francisco, California
Bid Date: **March 4, 2021 @ 3:00PM**

The project is also subject to have all subcontractors listed in the bid with a DIR Number.

Mitchell Engineering is seeking qualified subcontractors and suppliers for the following: Trucking/Hauling including Hazardous Waste Disposal, AWSS, Pavement, Concrete, OCS, Television Inspection, Rail Procurement, Electrical, Steel Poles, Street Lighting, Valves & Fittings, Landscape, Pipe materials, VTAG train signaling system.

Plans and specs are available at no cost to interested firms. Please contact our office @ (415)227-1040 or email: stilleym@mitchell-engineering.com

Kiewit

Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534
Attn: Krista Christensen at norcal.bids@kiewit.com
Fax (707) 439-7301

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in the City of Palo Alto,

Primary Sedimentation Tanks Rehabilitation and Equipment Room Electrical Upgrade Project (Rebid)
CIP: WQ-14003

Owner: City of Palo Alto

Bid Date: March 25th, 2021 @ 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

www.mbdca.gov; www.epa.gov;
www.sba.gov; dot.ca.gov

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates • Asphalt Paving • Bollards • Cathodic Protection • Concrete Pumping • Concrete Rehabilitation • Concrete Supply • Crack Injection • Demolition • Disposal • Diving • Drilled Shafts • Earthwork • Electrical • Electrical Supply • Electrical Testing • Environmental Consultant • Erosion Control • Fire Alarm • Fire Suppression • FRP Fabrication • Gates • Hazardous Testing & Removal • Instrumentation & Controls • Mechanical Equipment • Misc Metals • Openings • Painting & Coatings • Pavement Markings • Piping & Valves • Potholing • Quality Control • Rebar • Sawcutting & Coring • Scaffolding • Surveying • Temp Bypass Pumping • Tree Removal • Trucking • Water Truck • Waterproofing • Welding

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Subcontractor and Supplier Scopes are due March 18th, 2021 and Quotes NO LATER THAN March 24th, 2021 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please contact Kiewit above to register.

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for permanent material Suppliers on this project.

CA Drinking Water State Revolving Fund (CASRF) applies

American Iron and Steel requirements apply
Davis-Bacon Wages apply

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General Engineering Contractors
Providing Solutions to Difficult Projects

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Contact: Brad Schieckoff
Email: brads@srco.com & estimating@srco.com

Sub-Bids Requested From
**Minority Business Enterprise (MBE);
Women Business Enterprise (WBE);
Small Business Enterprise (SBE);
Small Business in Rural Area (SBRA);
Labor Surplus Area Firm (LSAF); or
Historically Underutilized Business (HUB)
Zone Small Business**
Subcontractors & Suppliers for:

**OWNER:
CARUTHERS COMMUNITY SERVICES DISTRICT
CARUTHERS COMMUNITY SERVICES
DISTRICT WATER TREATMENT
PLANT PROJECT**

LOCATION: CARUTHERS, CA

BID DATE: MARCH 4, 2021 @ 2:00 PM

****Addendum No. 2 issued on 02-24-21****

Trades Solicited: Concrete Pumping, Electrical, Trucking, Metal Building- Car Port, Pavement, Rebar, Bolt Steel Tank, Painting & Coating, HVAC, Misc Metals, Surveying.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

New "PRO Act" Will Hurt Construction Workers

Continued from page 2

"More broadly, the PRO Act will unleash a new era of labor unrest and strikes that will make France look like the land of labor harmony compared to the U.S. It is hard to imagine how the country can build back better when work is idled, workers are unpaid and projects go uncompleted.

"We view this measure as a significant threat to the viability of the commercial construction in-

dustrial, its long history of offering advancement and opportunity to all workers and its ability to rebuild our economy and revive our nation. That is why we will take every possible step to ensure that the "PRO Act" does not become law."

SOURCE:

<https://www.agc.org/news/2021/02/04/new-%E2%80%9Cpro-act%E2%80%9D-will-hurt-construction-workers-undermine-their-privacy-and-make-it>



California Sub-Bid Request Ads

W.A. Rasic Construction Company is requesting bids from qualified and certified Community Business Enterprise (CBE) firms, including Disadvantaged Business Enterprise (DBE), Women Business Enterprise (WBE) and Disabled Veteran Business Enterprise (DVBE) Subcontractors and material Vendors / Suppliers for the following project:

Cogswell Reservoir Post-Fire Emergency Project
 Project ID: WRDM000036
Owner: Los Angeles County Public Works
Bid Date: March 2, 2021 at 11:00 AM
Estimated Bid Value: \$69-103M

W.A. Rasic Construction is requesting quotes from certified firms above for subcontractors and suppliers for the following, but not limited to, scopes of work:

Trucking, Minor Concrete, Fuel, SWPPP Development, Furnish CSP, Furnish Asphalt & Concrete, Video Recording of Existing Conditions, CPM Scheduling, Aggregate Material Supplier

All Subcontractors must be licensed in the State of California at the time of bid and have a valid DIR Registration Number. W.A. Rasic is a Union Signatory Contractor to all Building Trades and thus any subcontractor must be signatory or willing to sign a project labor agreement. Subcontractors and suppliers are advised to submit their quotes 2 working days before the Prime's bid due date for evaluation and completion of all necessary forms to submit with our bid. Please use the following Drop Box link containing the Plans and Specifications which are available at no cost.

<https://www.dropbox.com/sh/1imnn5bqo38d7dz/AACFmSPJZLe9jt-PaZqGjVo-a?dl=0>

Plans and Specifications are also available at no cost for review from 8:00 am to 4:00 pm, Monday through Friday at our office located at 4150 Long Beach Blvd., Long Beach, CA 90802. Assistance in obtaining bonds, lines of credit, insurance, equipment, supplies, materials or related services are available to all firms. W.A. Rasic is also willing to break any work items down into smaller categories or quantities and we can also arrange delivery schedules in order to facilitate maximum subcontractor and supplier participation. Please contact Mariah Medina via phone (562) 928-6111 or email (mme-dina@warasic.com) if you have any questions or require further assistance.

CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following trades ONLY:

Earthwork / Shoring / Elevators / Fire Sprinkler

POTRERO HILL BLOCK B - EARLY TRADES
 1801 25th Street, San Francisco CA

This is an MOHCD project with construction workforce and prevailing wage requirements.

BID DATE: 3/11/21 @ 2PM
Voluntary Virtual Pre-Bid Meeting:
 2/24/21 @ 10AM

BID DOCUMENTS: Please contact Colby for access to documents on BuildingConnected.

CONTACT: Colby Smith at estimating@cahill-sf.com, (415) 677-0611.

Con-Quest Contractors, Inc.
 290 Toland Street • San Francisco, CA 94124
 Email: bidday@cgcontractors.com
 Fax: 415-206-0528

REQUEST FOR QUALIFIED DBE/MBE/WBE SUBCONTRACTORS & SUPPLIERS FOR

San Francisco
Municipal Transportation Agency
L Taraval Improvement Project
Sunset Boulevard to West Portal
Bid Date: March 4, 2021 at 3:00 p.m.

Quotes needed: SWPPP, Utility Trenching, Sewer & Water Pipe Materials/Appurtenances, Material Testing/Inspection, Track Signal/Systems, Train Overhead Catenary Systems, Electrical, Precast Fabricator/Installer, Landscaping, Tree Removal, Environment Monitoring, Ready Mix Concrete, Concrete Pumping, Trucking, Aggregate Materials, Asphalt Milling/Paving, Track Materials, Demolition, Survey, Rebar, Structural/Misc. Metals, Fencing, Railings, Crane/Hoisting Service, Sheet-piling & Shoring, Painting, Roadway Traffic Striping/Signage, Traffic Control Services

An Equal Opportunity Employer
 In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion by no later than **5:00pm on March 1, 2021.**

Please include your Enterprise NAICS CODE and SBE or DBE Certification Number.

ANVIL BUILDERS
 1475 Donner Ave. San Francisco, CA 94124
 Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's Subcontractors and Suppliers for Project: EBMUD - Main Wastewater Treatment Plant Secondary Reactors Rehabilitation Phase 1 project
Contract No: SD-415
Bid Date: Wednesday, March 10, 2021
Bid Time: 1:30 PM

Work includes the following in the Main Wastewater Treatment Plant (MWWTP) Secondary Reactor Nos. 7 and 8: concrete rehabilitation and coating of select concrete surfaces; recoating of draft tubes and step feed piping; replacement and recoating of return activated sludge and influent piping; replacement of valves and flow meters, and replacement of scum skimmer. Other work at the MWWTP includes: construction of platform around the Septage Receiving Odor Control Station; demolition of abandoned Chlorine Rail Unloading Station; and installation of treated wastewater piping.

Seeking all trades (but not limited to):
Demolition, Hazardous Abatement, Concrete, Rebar, Structural Steel / Misc Metals, Painting and Coating.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://construction-bids.ebmud.com/Spec-Main.aspx?SpecGN=7525&BidMode=Current>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project?
 Please email or fax your response to estimating@anvilbuilders.com / 415-285-5005.

DESILVA GATES
 CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Website: www.desilvagates.com
 Estimator: **VICTOR LE**
 An Equal Opportunity/
 Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 17 – STATE HIGHWAY IN SANTA CLARA COUNTY IN AND NEAR LOS GOTOS, CAMPBELL AND SAN JOSE FROM HEBARD ROAD TO ROUTE 17/280 SEPARATION

Contract No. 04-1J9704,
Federal Aid Project No. ACNH-P017(117)E
Disadvantaged Business Enterprise Goal Assigned is 13%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidder's Exchange, MS 26,
 Sacramento, CA 95816

BID DATE: MARCH 30th, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BRIDGE REMOVAL, CEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CHANNELIZER, DELINEATORS & MARKERS, ELECTRICAL, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC GRINDING, INDIVIDUAL SLAB REPLACEMENT, PIPE LINER, ROADSIDE SIGNS, RUMBLE STRIP, SOIL DENSIFICATION, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL AND RUBBERIZED (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/Public-Works.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the OUTREACH ORDER FORM:
www.sbeinc.com/services/diversity_outreach.cfm



Request for Quotes from CMD LBE's (small & micro) and Certified DBE's, MBE's and WBE's

Project: San Francisco Public Utilities Commission SEWPCP Biosolids Digester Facilities, WW-647R Package No. T-03.01 Structural Concrete Package 1
 Location: San Francisco, CA
Bid Due: 03/26/2021 – Bid Time: 1:59 PM (PST)
Contact: Derek Wong or Riley Jones • Phone: 510-748-1900

Webcor Concrete as a Prequalified Trade Subcontractor for Structural Concrete Work, is bidding this SFPUC project on March 26, 2021 at 1:59 PM. Second-tier Sub bids or material quotes from CMD Certified LBE's S.F. Small & Micro-LBEs, SFPUC LBEs, CMD Certified SBA-LBEs, certified DBEs and Others for the following type of work needed:

Lumber & Plywood Materials
Concrete Forming
Scaffolding
Grouting
Jobsite Cleanup
Concrete Scanning
Office Trailer Mobilization
Concrete Place & Finish

Concrete Debris Bins
Trucking
Consumables/Supplies
Construction Equipment Rental
Rebar Installation
Crane Operators
Concrete Pump Operators
Drawings and Specifications

LBE/DBE work categories for Biosolids:

Drawings and Specifications are available for download at MWH Constructors/Webcor Builders Joint Venture's BuildingConnected website. A Non-Disclosure Agreement is required. Please respond via email to Derek Wong, dwong@webcor.com or Riley Jones, rjones@webcor.com or phone of your interest. All bids must be in accordance with plans and specifications. Any deviations must be clearly shown as an alternate. 100% Payment and Performance Bonds may be required. Assistance is available.

Estimated start of this Package scope of work is October 2021 and completed by September 2024.

Bidders are hereby notified that work to be performed under this contract will be in full or in part financed by the Clean Water State Revolving Fund (CWSRF), administered by the United States Environmental Protection Agency (US EPA) and the State Water Resources Control Board (SWRCB), and the Water Infrastructure Finance and Innovation Act (WIFIA), also administered by the US EPA. The Bidder shall comply with all applicable terms and conditions, special provisions, and reporting requirements, as set forth in these specifications, and as may be required by federal law, rule, or regulation. Refer to Contract Section 00 48 10.01 for more information. **Please email your sub bids/material quote on or before March 26 at 9 AM.**



California Sub-Bid Request Ads

ANDREW M JORDAN INC.

dba A & B CONSTRUCTION

1350 4th Street, Berkeley, CA 94710
Phone: 510-999-6000 • Fax: 510-982-3636

Requests quotes from qualified MBE/WBE/SBE/LBE/OBE/DVBE subcontractors, suppliers, and truckers for the following project:

**MARSH DRIVE BRIDGE REPLACEMENT OVER WALNUT CREEK
CONTRA COSTA COUNTY, DPW
COUNTY PROJECT #0662-6R4119 /
FEDERAL PROJECT #BRLS-5928(128)
Bids: March 23, 2021 @ 2pm / Engineer's
Estimate is \$12,100,000 • 320 working days
DBE GOAL – 11%**

SWPPP; CONSR SURVEY & STAKING; LEAD COMPLIANCE PLAN; ASBESTOS COMPLIANCE PLAN, AGGREGATES' ¼-TON RIP RAP; BIOLOGIST; ANTI-GRAFFITI COATING; EARTHWORK; LANDSCAPE; EROSION CONTROL; CLEARING & GRUBBING; ASPHALT CONCRETE; CIDH PILING; CONCRETE PIPE; SIGNS & MARKERS; RAILINGS & BARRIERS; TRAFFIC CONTROL; ELECTRICAL SYSTEMS; GEOSYNTHETICS; CHAIN LINK FENCE; CURBS & DRIVEWAYS; TRAFFIC CONTROL; RETAINING WALLS; CIP POST-TENSIONED GIRDER; REBAR; BRIDGE REMOVAL; MINOR CONCRETE.

Plans and specifications are available for purchase on www.cccounty.us/cpmprojects or contact Abel Canlas for assistance.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers, subcontractors, and truckers. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE firms. A & B is signatory to the Operating Engineers and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to A & B's approval. A & B will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on A & B standard form for subcontract without any modifications. For questions or assistance required on the above, please call Abel Canlas at 510-210-2832 or email at acanlas@a-bconstruction.net

We are an Equal Opportunity Employer



Project Name: Caritas Homes

Location: Santa Rosa, California

Bid Date: March 23, 2021 @ 10AM

Pre-Bid Conference Call: March 10, 2021 @10AM

Nibbi Brothers has been selected as the General Contractor for the Caritas Homes project in Santa Rosa, corner of 7th Street and Morgan Street. We are in receipt of the Bid Set and are currently requesting bid proposals from qualified subcontractors including those certified as DBE/MBE/WBE subcontractors for DIV 01-33. Proposals are due no later than 10:00 AM on Wednesday, March 23, 2021 online via the Building Connected website. Please note a completed Bid Form will need to be submitted for each trade/bid package you are bidding on in order to be considered. Caritas Homes (Phase I) is a publicly-funded, 100% affordable multi-family residential development located at [address] in Santa Rosa, CA. The site is bounded by 7th Street to the north, Morgan Street to the west, Caritas Center parcel to the south and the Phase 2 parcel of Caritas Homes to the east. Existing structures on-site are to be demolished or relocated to a nearby lot. The development is a 3-story wood frame building over a 1-story concrete podium, all of which is Type-VA construction. At the ground floor is a residential parking garage and support functions for the residential above including mail, bike storage, central laundry, and offices. At the podium level, there is a community room and podium courtyard for residents. There will be 64 residential dwelling units consisting of studios, 1-bedrooms, and 2-bedrooms. Site Improvements include the first phase of a landscaped central mews, new street trees and landscaped setbacks with planters for stormwater and management. For any questions on accessing the bid documents contact Jacqueline Leiva, Precon & Estimating Coordinator via email, JacquelineL@nibbi.com. For project specific questions please contact Igor Bersteyn, Sr. Estimator via email, IgorB@nibbi.com, or Regina Grimsby, Project Engineer, GinaG@nibbi.com



Turner Construction Company is seeking proposals and proposals from certified Minority-Owned, Women-Owned, Small Business Enterprise, Local Business Enterprise and Disabled Veteran Business Enterprise to bid on the following project:

Project: Construction of Aviation/ARFF/ Airport Administration Building
Owner: Contra Costa County
Approximate Construction Value: \$11,700,000

Emailed, faxed, building connected or hand delivered bids no later than 2:00 p.m., Monday, MARCH 8, 2021.
Email to: mguzman@tcco.com

The project includes construction of an Aviation/ARFF/Airport Administration Building along with associated site improvements at Buchanan Field Airport, 181 John Glenn Drive, Concord, CA, 94520 (to replace the existing Contra Costa County Airport passenger terminal). The new Aviation/ARFF/Airport Administration Building will be a one-story structure including, but not limited to, two (2) apparatus bays, kitchen, offices, restrooms, training, storage, workrooms, passenger holdroom along with all associated HVAC, plumbing, fire protection, electrical, IT, civil site work, and landscaping. The work shall include providing modular buildings for temporary airport terminal operations, connecting temporary modular to electrical power, demolition of existing buildings and relocating existing main sewer and water lines. The new station will also include an emergency generator and fuel tank. The project will also include provisions for future photovoltaic roof system, car charging stations and has been designed to meet LEED Silver equivalency per the County's standard for public buildings.

Bid Pkg	Trade Package Description	Est Value	Bid Pkg	Trade Package Description	Est Value
2	Demo	\$317,169	10.1	Signage	\$50,000
3	Concrete	\$1,030,000	10.2	Toilet Partitions / Accessories	\$75,000
3.3	Polished Concrete	\$200,000	10.5	Specialties	\$150,000
5	Structural Steel	\$1,500,000	10.6	Operable Partitions	\$40,000
5.5	Miscellaneous Metals	\$150,000	11.1	Equipment	\$93,285
6	Rough Carpentry	\$200,000	12.2	Window Treatments	\$131,000
6.4	Millwork	\$300,000	12.6	Furniture	\$130,000
7	Roofing /Waterproofing	\$300,000	21	Fire Protection	\$220,000
7.4	Metal Panels	\$460,000	22	Plumbing	\$740,500
8	Doors Frames and Hardware	\$320,000	23	HVAC	\$1,600,000
8.3	Overhead Doors	\$85,000	26	Electrical / Fire Alarm	\$1,490,000
8.4	Glass and Glazing	\$400,000	27	Communications	\$278,855
9.2	Drywall	\$350,000	31	Earthwork	\$200,000
9.3	Ceramic Tile	\$180,000	32.1	Asphalt Paving	\$150,000
9.5	Acoustical Ceiling	\$150,000	32.8	Landscape	\$75,000
9.6	Flooring	\$75,000	33	Site Utilities	\$168,191
9.9	Painting	\$90,000			

Security Bond and Payment and Performance Bond: A 10% Security and a 100% Payment and Performance Bond (P&P) is required. For assistance in obtaining a Security Bond and P&P bond please contact, Andrew Waterbury at 714.955.4032 or awaterbury@tsibinc.com

General Liability (GL) Insurance – For assistance in obtaining GL Insurance, please contact Nick Langer at 661.645.4974 or nlanger@tsibinc.com

Plans and Specifications: To access Drawings and Specifications, please contact, Mike Saenz at msaenz@tcco.com

Request for Information: Pre-Bid Request for information are due Monday, March 1st, 2021 at 11:00 a.m.

Pre-Bid Conference: Thursday, 2/25/2021 at 7:00 am via zoom. Please reach out to Mike Saenz at msaenz@tcco.com

Prequalification: Trade Contractors interested in working in this project will be required to prequalify. Submit prequalification packages online at www.turnerconstruction.com/sub-cntractors. Non-prequalified subcontractors may propose on the work and have 72 hours to submit an acceptable prequalification package if they are the apparent low bidder. Trade Contractors are encouraged to submit a prequalification package by March 5, 2021.

General Questions: Please contact Mike Saenz at msaenz@tcco.com or 408.595.3705.

Project Labor Agreement (PLA): Trades Contractors will be subject to the Project Labor Agreement (PLA).

Department of Industrial Relations (DIR): Trades Contractors will need to be registered with the Department of Industrial Relations (DIR) pursuant to Labor Code section 1725.5



401 West A Street, Suite 1200 • San Diego, CA 92101
Phone: 617-921-9863

Project: As-Needed Dam and Outlet Tower Condition Assessment 2021 (Contract Nos. H207068 and H207095)

Agency: City of San Diego

Bid Date/Time: March 17, 2021, 4:00 PM PST

AECOM Technical Services Inc., (AECOM) is seeking firms certified by the U.S. Small Business Administration (SBA) as Small Disadvantaged Business (SDB), Women-Owned Small Business (WOSB), Service Disabled Veteran-Owned Small Business (SDVOSB), or HUBZone Small Business (Hubzone), Business Enterprise (MBE), Women Business Enterprise (WBE), and Disadvantaged Business Enterprise (DBE) firms to support the services outlined in the RFP for professional engineering consultant services on an as-needed basis for the condition assessment of City of San Diego owned Dams and Outlet Towers. The City has established a DBE contract participation goal for this contract. Services are anticipated to include:

- Surveying and Photogrammetry
- Bathymetric Surveys
- Corrosion Engineering
- Structural Engineering
- Cost Estimating
- Geotechnical Drilling
- Materials Testing
- Construction Support and Inspection

The RFP and additional information are available on PlanetBids:

<https://pbsystem.planetbids.com/portal/17950/bo/bo-detail/80219#bidinformation>

Interested firms are encouraged to submit the following:

- Letter of interest including firm profile and qualifications summary
- Copies of current certifications
- Fee schedule

Please provide material listed above by 4:00 pm, March 4, 2021. Firms considered for further evaluation will be issued a separate request for specific information and forms required for the proposal. If you have questions regarding the requirements for this solicitation, please email for more information.

Direct qualifications and/or questions to:

Lydia Sperry, Senior Marketing Coordinator, Water Business Line
M +1-617-921-9863
lydia.sperry@aecom.com

In the email subject line, please add "City of San Diego As-Needed Dam and Outlet Tower Condition Assessment 2021 – Contract Numbers: (H207068 and H207095)".

Owner: East Bay Municipal Utility District (EBMUD)

Project: Main Wastewater Treatment Plant Secondary Reactors Rehabilitation, Phase 1
Contract No.: SD-415

Bid Date: March 10, 2021 • Bid Time: 1:30 p.m.

Quote Due: March 1, 2021 by 11:00 a.m.

Contractor:

NTK Construction, Inc.,
501 Cesar Chavez St., Suite 115, San Francisco, CA 94124
415-643-1900 (phone) - 415-643-1300 (fax)
<http://www.ntkconstruction.com> (website)
Estimator: Tin Tran - ttran@ntkconstruction.com

We, NTK Construction, Inc. (NTK), will be bidding this project as a prime contractor and we are interested in receiving proposals/quotes from qualified and certified LBE/SBE/MBE/DVBE/DBE/WBE subcontractors and suppliers for the following items of work: (but not limited to) Concrete Repair, Metals, Painting and Coating, and Electrical.

The work is located in Oakland, CA and consists of Secondary Reactor Nos. 7 and 8: concrete rehabilitation and coating of select concrete surfaces; recoating of draft tubes and step feed piping; replacement of valves and flow meters, and replacement of scum skimmers. Other work includes: construction of platform around the Septage Receiving Odor Control Station; demo of abandoned Chlorine Rail Unloading Station; and installation of treated wastewater piping.

The estimated cost of construction contract is 6,000,000 to 6,900,000. Completion within 240 calendar days.

The contracting objective for this contract are: White Men 25%; White Women 9%; Ethnic Minorities 25%

The project plans and specifications may be viewed at our office (501 Cesar Chavez St., Suite 115, San Francisco, CA 94124) or may be obtained from EBMUD

<https://construction-bids.ebmud.com/SpecMain.aspx?SpecGN=7525&BidMode=Current>

Please let us know if you will or will not be submitting a bid for this project.

NTK Construction, Inc. (NTK) is an equal opportunity employer.

Past, Present, and Future - Black Americans Shaping the Construction Industry

Continued from page 1

As for changes in business practices, he said “No one wants to be on the side of history that stands against something that may dehumanize or keep

people down. It’s better business (to be more diverse), and that more diverse teams actually tend to perform better.”

Change is occurring at Southland as well. “We try really hard as a mechanical contractor to set ourselves apart in not just treating people like a number. From the top-down, people know they matter and their voices matter. The discussion is

how do we (increase diversity) in a very grass roots way where it doesn’t seem like initiatives that are passed down just from an executive mandate.”



John Harriel, Jr. Diversity Manager/Superintendent for Morrow Meadows

John “Big John” Harriel, Jr. serves as the Diversity Manager/Superintendent for Morrow-Meadows and is the winner of the AGC of California 2020 Construction Education Friend Award. With over 21 years of leadership experience and outstanding outreach efforts, he has made a significant impact on the lives of many in his community. He goes above and beyond to implement not only sustainable change for the inclusion of disadvantaged and underrepresented workers, but also implements workforce and life skills training through a number of programs proven to change lives.

Through his volunteer commitment at the community-based non-profit 2nd Call, and as the founder of “Big John Kares,” he works to give back to those often overlooked in the Black and other underserved communities. Harriel strives to provide second chances to the formerly incarcerated, at-

risk, or proven-risk residents of South LA, Compton, Watts and Inglewood, and acts as a conduit to high-paying union jobs and sets a positive example by sharing his personal testimony on how he found redemption and built a successful life after his own incarceration.

“I believe in empowerment,” Harriel says. “When a person gets to a leadership position, they need to prepare for what they don’t know. I treat people without the kid gloves and give them the opportunity to learn.”

While he acknowledges that changes are being made to address the lack of representation and opportunities for Blacks in the construction industry, he raised concerns that more needs to be done to increase diversity and inclusion efforts. “Diversity is being in the room,” John states. “Inclusion is being able to be yourself in the room.” He expects that the next generation of construction workers will drive change as they enter the workforce. Implicit

– and typically unintentional – biases are fading as younger generations enter the industry.

The industry can look to the example of Harriel’s employer, Morrow-Meadows, for their top-down, intentional approach to understanding and supporting their diverse workers and providing them equitable opportunities to succeed. While Morrow-Meadows is highlighting the voices of Black employees throughout Black History Month, Morrow-Meadows focuses on increasing equity, diversity and inclusion regularly and with intention.

Harriel recounts performing a ride-along with the President of Morrow-Meadows, Robert Meadows, through his community in South Central Los Angeles, who wanted to understand firsthand the lives their historically underserved employees live and the actions the company can take to provide wrap-around support and professional development. It is through intentional, consistent effort like this that change is made.



C. David Moody, Jr. – President & CEO

Charles David Moody, Jr. is the President and Chief Executive Officer of C.D. Moody Construction Company, Inc. Born in Chicago, Illinois, Mr. Moody lived there until he was 14 years old. At that time, his family moved to Ann Arbor, Michigan, where the University of Michigan employed his father.

Mr. Moody graduated from Huron High School in 1974 and received his B.S. in Psychology from Morehouse College in 1978. After receiving his Bachelor of Architecture and five-year professional degree from Howard University in 1981, he

returned to Ann Arbor to work as an architect/field engineer for Bechtel Power Corporation. While in Ann Arbor, he also taught structural design and mechanical systems at Washtenaw Community College.

In 1983, Mr. Moody relocated to Atlanta. In 1986, he completed his first project at Dobbins Air Force Base for the bonding company, after the untimely death of his employer, George Brown. At that point, Mr. Moody decided to establish his own firm.

The first project of C.D. Moody Construction Company, Inc. was a joint venture with Otis Bellamy, of Bellamy Brothers, on the Underground Atlanta project in 1987. Since then, C.D.

Moody Construction Company has grown from \$1 million to over \$70 million in annual revenues. The company provides a wide range of construction services including design/build, new construction, renovation, and construction management at-risk. C.D. Moody Construction has been involved in many commercial, industrial, institutional, and hospitality projects. Other notable projects C.D. Moody has worked on include the Olympic Stadium, Morehouse College Leadership Center, The Federal Reserve Bank of Atlanta, Turner Baseball Field, Philips Arena, Home Depot, and, for Disney, the conversion of a shopping mall into luxury office space.

Future Black Leaders in Construction



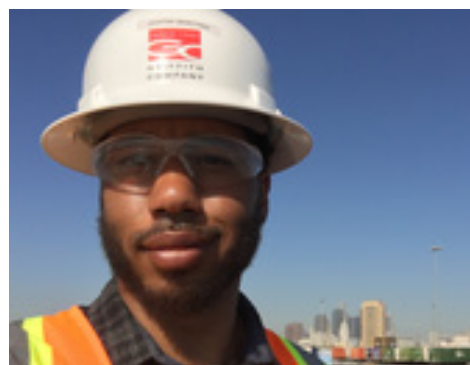
Devante McCloyn, Junior Estimator for Royal Electric

New on the path of a rewarding career in construction is Devante McCloyn. McCloyn was scouted by Royal Electric Company after they recognized his potential at a career fair. Starting as a college intern, he worked his way up to Junior Estimator and is on the path to high places within the company. “When I first started, I didn’t even know what a receptacle was,” he laughed. “At Royal, they’ve literally shepherded me up from the bottom. I’ve

always felt able to ask questions and been pushed to learn more.”

He spoke positively about his experiences as a young Black man in the industry. “I can only speak for myself, but for Royal Electric specifically they’ve always been so welcoming and inclusive,” McCloyn stated. “We’re one family, with one goal – do an amazing job on the project we’re working on.”

According to McCloyn, the biggest barriers result from generational differences and gaps in knowledge. Due to rapid technological advances, newcomers to the industry with the most up-to-date trade information may face push-back implementing improved processes and procedures. To break down these barriers, McCloyn suggests implementing company cultures where change is welcomed, and staff are open learn new things.



Justin Whitted, Project Engineer for Griffith Company

Justin Whitted is an up-and-comer in the construction industry. After graduating with his MBA and starting a path in the corporate world, Whitted realized that his passions were elsewhere. To make this 360-career change, he relied on the resources of the Urban League to visit construction jobsites, conferences, connect with construction professionals, and identify opportunities in the industry. He credits AGC of California’s own Vice President of Workforce Development, Erin Volk, for connecting him with his current employer Griffith Company.

“Griffith Company invested in my skills and attributes and gave me the opportunity to build a lifelong career in construction,” he stated. “I’m excited to continue to grow and help others pursue careers in construction.”

Regarding the significance of marking Black History Month, Whitted remarked on the importance of acknowledging the great Black leaders who paved the way for others to have the opportunities today. “I’m forever humbled by all of the contributions black leaders gave to this country and industry.”



Cleveland, Ohio Sub-Bid Request Ad

SHEA- TRAYLOR JV BIDDING OPPORTUNITY

Northeast Ohio Regional Sewer District Certified MBE, WBE and LSBE
with the following certifying authority:

NEORSRD Office of Contract Compliance (OCC), MBE/WBE/SBE Business Opportunity Program,
and the USEPA DBE (WBE/MBE) Utilization Program

Inviting qualified contractors, specifically **MBE, WBE and SBE firms certified by NEORSRD**,
to contact Shea-Traylor JV (Prime Contractor listed below) regarding subcontracting services
and material supply opportunities in connection with the upcoming **tunnel and shafts project**.

The Work under this contract is in Cleveland, Ohio. The Work consists of:

Shoreline Storage Tunnel, Project No. 1536
Owner: Northeast Ohio Regional Sewer District
3900 Euclid Ave., Cleveland, OH 44115
BID DATE: March 30, 2021 at 1:00 PM

Opportunities to participate exist in the following specific areas of soil excavation, hauling,
excavation support systems, deep foundation system(slurry walls or C-B walls, soldier beams),
dewatering systems, structural steel, engineering, survey, geotechnical instrumentation and
monitoring services, materials testing, demolition and site preparation, tree removal, aggre-
gates and fill, traffic control, sewer tap and sewer bypass pumping, A/C paving, environmental
investigation, utility relocation, paving, fencing and gates, planting and seeding, retaining wall,
cast-in-place concrete structures, cast-in-place pipe lining, reinforcing steel, ground stabili-
zation, shotcrete, concrete finishing, miscellaneous metals, mechanical steel pipe, ventilation
HVAC, precast concrete shaft covers, temporary office buildings/services, Temporary electri-
cal substation, waterproofing, service utilities, grouting, electrical services, pest control, IT
services, waste disposal, cleaning services, and security services.

Any business seeking to participate as a MBE, WBE or SBE in the Contract that is not currently
certified as set forth above review **40 CFR 33.204-33.205, certified by EPA or NEORSRD/**
OCC at neorsd.org, Brandon Laster, Certification Officer at lasterb@neorsd.org to obtain
current certification.

Shea-Traylor JV has an FTP site where you can view all plans, specifications and addendums for
your convenience. Please contact Aimee Remo at (909) 594-0990, aimee.remo@jfshea.com,
to receive instructions on accessing the FTP Site.

Shea-Traylor JV, (An EEO Employer)
(J.F. Shea Construction, Inc. – Traylor Bros., Inc.)
667 Brea Canyon Road, Suite 22
Walnut, CA 91789

Phone: 909-594-0990 fax: 909-869-0827

Send Inquiries/Certifications to Aimee Remo: aimee.remo@jfshea.com

4 Simple Ways to Improve Jobsite Safety

[Article was originally posted on
www.constructconnect.com]

By Kendall Jones

Construction work is inherently dangerous. Con-
struction consistently leads all industries in total
worker deaths each year and has one of the high-
est fatality rates for worker deaths. The top pri-
ority of every construction company should be
to protect their workers from injuries and ensure
everyone makes it home safe at the end of each
shift.

There are several reasons why construction work
is so dangerous. Each jobsite is unique and pres-
ents its own sets of challenges and potential safe-
ty hazards. Unlike in a controlled environment,
like a manufacturing plant or an office, jobsite
conditions are constantly changing every day.

New hazards and safety concerns pop up as con-
struction progresses. New crews of subcontractors
come and go to complete for various trades.
Due to labor shortages still being felt from the
last recession, there is a larger number of less ex-
perienced workers on jobsites that don't have the
years of safety training as the veterans they've
replaced.

Providing a safe working environment for your
workers doesn't have to be overcomplicated.
With the proper planning and preparation, creat-
ing a safer jobsite is something that can be easily
incorporated into your preconstruction planning
process and duplicated on all your future proj-
ects. Taking these steps can bolster your com-
pany's safety culture and promote your commit-
ment to providing a safe jobsite on every project.

Craft a Plan

Because each jobsite is different, it's important to
build a site-specific safety plan for each project.
As you work through building out your construc-
tion schedule, you should also be plotting out
your safety plan. Be sure to rely on historical data
from previous projects that are similar to your
current one to craft your safety plan.

Identify the potential safety hazards and risks that
each phase of the project will present. Determine
the best way to mitigate the risks and eliminate
the hazards with engineering controls, training,
and personal protective equipment (PPE).

Visit link for the full article:

[www.constructconnect.com/blog/4-ways-im-
prove-jobsite-safety](http://www.constructconnect.com/blog/4-ways-improve-jobsite-safety)

Women in Construction - They Represent the Biggest Pool of Untapped Workers



[Article was originally posted on
www.clevelandconstruction.com]

By Meghan Bracken,

One of the toughest obstacles facing construction
today undoubtedly must be the lack of enough
workers. Surveys of construction managers
around the country consistently call attention to a
common problem - a shortage of skilled workers
on jobsites.

The Industry Present and Future

While the industry has always been male-domi-
nated, actively recruiting more women into con-
struction is a smart strategy that is long overdue.
The US Bureau of Labor Statistics reports that
women accounted for only 10.3% of the work-
force in the construction industry in 2019. Ad-
ditionally, of that 10.3%, less than 1/3 accounted
for women working at the field level.

The construction industry needs to continue to
support campaigns that introduce women to the
industry earlier and educate them on the oppor-
tunities that are out there before they decide on
a career path.

NEW (Nontraditional Employment for Women)
is just one example of an organization that helps
train women to enter trade careers where they
will receive competitive wages and the opportu-
nity for continued career growth.

To draw more women to the industry, companies
must first understand what elements in a con-
struction career will be most appealing to wom-
en and then determine the best ways to market to
these needs. There are many recommendations
on how to increase the success rate of hiring
women and improve retention. We offer a few
helpful suggestions here:

- Promote inclusiveness in the workplace. Also, utilize women interviewers in the hiring process and remove gender-biased words such as "tradesmen" in job position descriptions.

- Promote the varied career opportunities available in construction, including the many technical, design, math-based, and IT positions, in order to attract greater interest from a more diverse group of people. In addition to showcasing the initial career opportunities, it is equally important to communicate the potential for growth within those careers.
- Add women-specific apprenticeship programs and training programs for heavy equipment operation to help lessen the skills gap that may be present. Provide female PPE (personal protective equipment) that allows these trainees to perform their jobs comfortably and effectively.
- Develop in-house/local mentorship groups specific to the needs of women. Company mentorship programs can help employees feel supported by your company. Women-focused groups such as NAWIC and Women in Operations also offer great opportunities for mentorship.

Benefits That Women Can Bring to Construction

In the final analysis, we at Cleveland Construc-
tion recognize the value women can bring to our
industry. Problem-solving, collaboration, com-
munication, and the ability to create and keep a
schedule are all vital skills needed to navigate
and be successful in the construction indus-
try – and women naturally possess these same
strengths. Accordingly, our efforts to recruit a di-
verse workforce will always include techniques
directed towards attracting more women.

SOURCE:

[https://www.clevelandconstruction.com/blog/
blog-feed/2020/03/05/women-in-construction-
they-represent-the-biggest-pool-of-untapped-
workers/](https://www.clevelandconstruction.com/blog/blog-feed/2020/03/05/women-in-construction-they-represent-the-biggest-pool-of-untapped-workers/)

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Sourcing Event ID No.: 000004715 CITY HALL RE-ROOF PHASE 1A (PW CITY HALL RE-ROOF PHASE 1A)

Bids shall be submitted online via ShareFile until **2:30:00 p.m. on March 10, 2021**, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Bids and Payments webpage at <https://stgint.sfdpw.org/Pages/Contract.aspx> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

City Hall in San Francisco is an historic building and is a Federal, State and City Landmark. This project includes re-roofing (tear-off and replacement) of the Perimeter portion of the Main Roof (approximately 10' wide, 10,600 sf), recoating the fluid applied roofing of the Dome/Drum's Octagon Level (approx. 3200 sf), and re-roofing (tear-off and replacement) of the "Hatch Level" of the Dome/Drum (approx. 1200 sf). New roofing system to be Fluid Applied over new underlayment board glued to a clean concrete substrate. Other work includes a new Perimeter Fall Protection System, replacement of roof drains (body & dome) in aforementioned roof areas, Perimeter Skylight butt joint sealant rehabilitation and miscellaneous exterior painting of roof elements.

The time allowed for completion is **90 consecutive calendar days**. The Engineer's estimated cost is **approximately \$1,755,000**. For more information, contact the Project Manager, Patricia Solis at (628) 271-2903.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 10%. Call Antonio Tom at (415) 558-4059 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on Tuesday, February 23, 2021 at 10:00 AM onsite at San Francisco City Hall located at 1 Dr. Carlton B Goodlett Place, San Francisco. Meet at the Building Engineers' Office in Room 008 located in the basement.

For information on the City's Contractor Development Program, call 415-986-3999 or email bond@imwis.com or cdp@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "B" General Building Contractor license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

2/25/21
CNS-3443886#
SMALL BUSINESS EXCHANGE

UNIVERSITY OF CALIFORNIA, IRVINE MEDICAL CENTER

ANNOUNCEMENT TO PREQUALIFIED BIDDERS

University of California, Irvine Medical Center invites sealed bids for a lump sum contract for the **B22A, 1st Fl, Center for Clinical Research, Project Number: 994662**.

Description of Work: Build a demising wall in the existing Grunigen Library, creating space for the new CCR in the Library. In the new CCR space, build 6 infusion rooms, 2 treatment rooms, a waiting room with reception, 3 nurse stations, a soiled utility room, clean holding room, storage room, phlebotomy lab, phlebotomy station, 3 restrooms, a staff lounge, nourishment and storage rooms, clean med prep and med prep rooms, research space and an office, an IDF room, 3 consult rooms and a new conference room. Scope also includes a new air handler, connected to nearby chilled water supply and return lines, 2 new glass siding entries, a new exterior facade and canopy, structural framing, and roofing and glazing systems.

Project completion time: 150 calendar days

Estimated Cost: \$2,355,000

Bid Documents: Bidding documents will be emailed to Prequalified Bidders by 3:00 pm on Tuesday, February 23, 2021. For Questions: Contact Terri Kalwara @ tkalwara@hs.uci.edu or Kim Kerwin @ khau@hs.uci.edu.

Prequalified General Contractors/Bidders:

2H Construction, Inc., Signal Hill, CA, (562) 424-5567; **Align Builders, Inc.**, Carlsbad, CA, (949) 207-4845; **Brascia Builders, Inc.**, Long Beach, CA, (626) 841-1757; **De La Secura, Inc., dba DLS Builders**, Orange, CA, (714) 998-3790; **Harry H. Joh Construction Inc.**, Paramount, CA, (562) 879-3079; **Kitchell Contractors, Inc.**, San Diego, CA, (858) 947-5165; **Layton Construction Co., Inc.**, Irvine, CA, (949) 453-8300.

License Requirement: Current and active California CSLB "B" General Contractor contractor's license.

Mandatory Pre-Bid Conference & Site Visit: Bidders must attend a mandatory pre-bid conference on Thursday, February 25, 2021 promptly at 2:00 pm at UCIMC Building 22A, Conf. Room 2107, 101 The City Dr. South, Orange, CA 92868. ONLY prequalified bidders attending can submit Bids. Due to COVID-19, please wear a face mask and sit at least 6 feet apart. **Optional Site Visit:** Friday, February 26, 2021 @ 8:00 am in-front of UCIMC Building 27.

Bid Submittal Requirements: Bids will be received only at: UCIMC, Planning Administration, Building 27, Room 136, 101 The City Drive South, Orange, CA 92868. Bid Deadline: Sealed bids must be received on or before 2:00 PM, Friday, March 19, 2021. Bid opening will promptly follow the bid deadline.

Required Bid Security: 10% bid security. Surety issuing bid bond shall be an admitted surety insurer (as defined in the CA Code of Civil Procedure Section 995.120) at bid deadline.

Additional Requirements: Successful Contractor and subs must follow nondiscrimination requirements in Bid Docs and pay prevailing wages at location of work.

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University, regardless of: race; color; religion; sex; age; ancestry; national origin; sexual orientation; physical or mental disability; veteran's status; medical condition; genetic information; marital status; gender identity; pregnancy; service in the uniformed services; or citizenship within the limits imposed by law or University's policy.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

No contractor or subcontractor, regardless of tier, may be listed on a Bid for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1. This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Bidder shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

Contact Terri Kalwara at (714) 456-8842, tkalwara@hs.uci.edu or Kim Kerwin at (714) 456-5735, khau@hs.uci.edu.

For other opportunities:

<https://www.ucihealth.org/planning-administration>

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA University of California, Irvine Medical Center Revised: February 19, 2021

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 21-556091

PETITIONER OR ATTORNEY

Mei Ling Maureen Wang
2390 Powell Street #3506
San Francisco, CA 94133

TO ALL INTERESTED PERSONS:

Mei Ling Maureen Wang

for a decree changing names as follows:

Mei Ling Maureen Wang
changed to
Maureen Mei Ling Wang

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **March 23, 2021** Time: **9:00 AM**
Dept: **103**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO**
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

KALENE APOLONIO,
Clerk Deputy Clerk
DATED - **January 29, 2021**

02/11/21 + 02/18/21 + 02/25/21 + 03/04/21

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392403

Fictitious Business Name(s):
755 Union St Apt Bldg
Address
755 Union Street, San Francisco, CA 94133
Full Name of Registrant #1
David Garfagnoli, Trustee for David and Anita Garfagnoli 2007 Family Trust
Address of Registrant #1
757 Union Street, San Francisco, CA 94133
Full Name of Registrant #2
Timothy Y. Lee, Trustee for Timothy Y. Lee and Elsie Huang 2012 Family Trust
Address of Registrant #2
1940 Cenacle Lane, Carmichael, CA 95608
Full Name of Registrant #3
Anita Garfagnoli, Trustee for David and Anita Garfagnoli 2007 Family Trust
Address of Registrant #3
757 Union Street, San Francisco, CA 94133
Full Name of Registrant #4
Elsie Huang, Trustee for Timothy Y. Lee and Elsie Huang 2012 Family Trust
Address of Registrant #4
1940 Cenacle Lane, Carmichael, CA 95608
Full Name of Registrant #5
Farley Lee, Trustee for Farley and Cecile Lee 2003 Family Trust
Address of Registrant #5
439 Wellington, San Carlos, CA 94070
Full Name of Registrant #6
Cecile Lee, Trustee for Farley and Cecile Lee 2003 Family Trust
Address of Registrant #6
439 Wellington, San Carlos, CA 94070

This business is conducted by **Co-Partners**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Anita Garfagnoli**

This statement was filed with the County Clerk of San Francisco County on **02-05-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
02-05-2021

02/11/21 + 02/18/21 + 02/25/21 + 03/04/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392581

Fictitious Business Name(s):
Accent Global Learning
Address
870 Market Street, Suite #1026
San Francisco, CA 94102
Full Name of Registrant #1
Accent Intl Consortium (CA)
Address of Registrant #1
870 Market Street, Suite #1026
San Francisco, CA 94102

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-22-2020**

Signed: **Allison Keith**

This statement was filed with the County Clerk of San Francisco County on **02-17-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
02-17-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392372

Fictitious Business Name(s):
Asia Pacific Groups
Address
1290 24th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
HMW & JK Enterprises, Inc (CA)
Address of Registrant #1
1290 24th Avenue, San Francisco, CA 94122

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-21-1994**

Signed: **Joseph Kong**

This statement was filed with the County Clerk of San Francisco County on **02-03-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-03-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392373

Fictitious Business Name(s):
Ensemble for These Times
Address
55 Taylor Street, San Francisco, CA 94102
Full Name of Registrant #1
Nanette Cooper-McGuinness
Address of Registrant #1
1048 Alvarado Road, Oakland, CA 94705

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **May 1, 2018**

Signed: **Nanette Cooper-McGuinness**

This statement was filed with the County Clerk of San Francisco County on **02-03-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
02-03-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392289

Fictitious Business Name(s):
Formwork
Address
2876 Jackson Street, San Francisco, CA 94115
Full Name of Registrant #1
Peter Gurney Williamson
Address of Registrant #1
2876 Jackson Street, San Francisco, CA 94115

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-06-2020**

Signed: **Peter Williamson**

This statement was filed with the County Clerk of San Francisco County on **01-26-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
01-26-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392357

Fictitious Business Name(s):
#1. Golden Island Jewelry
#2. Cleopetra
Address
68 Leland Avenue #34173, San Francisco, CA 94134
Full Name of Registrant #1
Anna Vuong
Address of Registrant #1
68 Leland Avenue #34173, San Francisco, CA 94134

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Anna Vuong**

This statement was filed with the County Clerk of San Francisco County on **02-02-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
02-02-2021

02/11/21 + 02/18/21 + 02/25/21 + 03/04/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392498

Fictitious Business Name(s):
Honolulu Mahalo
Address
1376 9th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
M's Cafe LLC (CA)
Address of Registrant #1
1376 9th Avenue, San Francisco, CA 94122

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Irene Caihong Lei**

This statement was filed with the County Clerk of San Francisco County on **02-10-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-10-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392323

Fictitious Business Name(s):
Magnus Idea LLC
Address
434 Hanover Street, San Francisco, CA 94112
Full Name of Registrant #1
Magnus Idea LLC (CA)
Address of Registrant #1
434 Hanover Street, San Francisco, CA 94112

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-14-2020**

Signed: **Mauro R. Di Jorgi**

This statement was filed with the County Clerk of San Francisco County on **02-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
02-01-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392312

Fictitious Business Name(s):
MendeDesign
Address
1211 Folsom Street, 4th Floor
San Francisco, CA 94103
Full Name of Registrant #1
Jeremy Mende, Inc.
Address of Registrant #1
1211 Folsom Street, 4th Floor
San Francisco, CA 94103

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-03-2011**

Signed: **Jeremy Mende**

This statement was filed with the County Clerk of San Francisco County on **02-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
01-29-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392585

Fictitious Business Name(s):
Nicola Fordwood VO
Address
2 Flood Avenue, San Francisco, CA 94131
Full Name of Registrant #1
Nicola Hahn
Address of Registrant #1
2 Flood Avenue, San Francisco, CA 94131

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-18-2021**

Signed: **Nicola Hahn**

This statement was filed with the County Clerk of San Francisco County on **02-17-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-17-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392505

Fictitious Business Name(s):
Norte54
Address
1231 Willard Street, San Francisco, CA 94117
Full Name of Registrant #1
Raquel Goldman
Address of Registrant #1
1231 Willard Street, San Francisco, CA 94117

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2021**

Signed: **Raquel Goldman**

This statement was filed with the County Clerk of San Francisco County on **02-10-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-10-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21


FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392292

Fictitious Business Name(s):
Osborne Partners Capital Management, LLC
 Address
580 California Street, Suite 1900
San Francisco, CA 94104
 Full Name of Registrant #1
Osborne Partners Capital Mgmt, LLC (CA)
 Address of Registrant #1
580 California Street, Suite 1900
San Francisco, CA 94104

This business is conducted by **A Limited Liability Company**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-26-2001**
 Signed: **Sonia Von Berg**

This statement was filed with the County Clerk of San Francisco County on **01-27-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
01-27-2021

02/04/21 + 02/11/21 + 02/18/21 + 02/25/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392316

Fictitious Business Name(s):
Reiki with Deanna
 Address
425 1st Street, #1504, San Francisco, CA 94105
 Full Name of Registrant #1
Deanna Tsang
 Address of Registrant #1
425 1st Street, #1504, San Francisco, CA 94105

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-22-2020**
 Signed: **Deanna Tsang**

This statement was filed with the County Clerk of San Francisco County on **01-29-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
01-29-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392560

Fictitious Business Name(s):
Riotbureau
 Address
1454 38th Avenue, San Francisco, CA 94122
 Full Name of Registrant #1
Samuel Leshnick
 Address of Registrant #1
1454 38th Avenue, San Francisco, CA 94122

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**
 Signed: **Samuel Leshnick**

This statement was filed with the County Clerk of San Francisco County on **02-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-16-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392317

Fictitious Business Name(s):
Safety First SF
 Address
1410 30th Avenue Apt #3, San Francisco, CA 94122
 Full Name of Registrant #1
Eeon Jackson
 Address of Registrant #1
1410 30th Avenue Apt #3, San Francisco, CA 94122

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-02-2020**
 Signed: **Eeon Jackson**

This statement was filed with the County Clerk of San Francisco County on **01-29-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
01-29-2021

02/04/21 + 02/11/21 + 02/18/21 + 02/25/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392468

Fictitious Business Name(s):
Second Chance Apparel
 Address
3025 Steiner Street #15, San Francisco, CA 94123
 Full Name of Registrant #1
Karen Simon
 Address of Registrant #1
3025 Steiner Street #15, San Francisco, CA 94123

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**
 Signed: **Karen Simon**

This statement was filed with the County Clerk of San Francisco County on **02-09-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-09-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392565

Fictitious Business Name(s):
Sister Cleaning Services
 Address
19 Tioga Avenue, San Francisco, CA 94134
 Full Name of Registrant #1
Yanwen Li
 Address of Registrant #1
19 Tioga Avenue, San Francisco, CA 94134

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-21-2021**
 Signed: **Yanwen Li**

This statement was filed with the County Clerk of San Francisco County on **02-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-16-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392301

Fictitious Business Name(s):
Superior Plant Services
 Address
5262 Mission Street, San Francisco, CA 94112
 Full Name of Registrant #1
Dilia Moreno Molina
 Address of Registrant #1
5262 Mission Street, San Francisco, CA 94112

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-14-2020**
 Signed: **Dilia Moreno Molina**

This statement was filed with the County Clerk of San Francisco County on **01-27-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
01-27-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392247

Fictitious Business Name(s):
T Y Studio
 Address
720 2nd Avenue #301, San Francisco, CA 94118
 Full Name of Registrant #1
Taylor Yada
 Address of Registrant #1
720 2nd Avenue #301, San Francisco, CA 94118

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-16-2020**
 Signed: **Taylor Yada**

This statement was filed with the County Clerk of San Francisco County on **01-14-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
01-14-2021

02/11/21 + 02/18/21 + 02/25/21 + 03/04/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392308

Fictitious Business Name(s):
The Condo Advisory
 Address
891 Beach Street, San Francisco, CA 94109
 Full Name of Registrant #1
Marcus Lee
 Address of Registrant #1
236 West Portal Ave., #824, San Francisco, CA 94127

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-16-2020**
 Signed: **Marcus Lee**

This statement was filed with the County Clerk of San Francisco County on **01-29-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
01-29-2021

02/04/21 + 02/11/21 + 02/18/21 + 02/25/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392474

Fictitious Business Name(s):
The Tidewater Group
 Address
101 Embarcadero Street #214
San Francisco, CA 94105
 Full Name of Registrant #1
Robert E.M. Flowers
 Address of Registrant #1
1207 Chestnut Street #11
San Francisco, CA 94109

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2021**
 Signed: **Robert E.M. Flowers**

This statement was filed with the County Clerk of San Francisco County on **02-09-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
02-09-2021

02/18/21 + 02/25/21 + 03/04/21 + 03/11/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392564

Fictitious Business Name(s):
Thylda Palmese Ceramics
 Address
1660 Fulton Street, San Francisco, CA 94117
 Full Name of Registrant #1
Thylda Palmese
 Address of Registrant #1
1660 Fulton Street, San Francisco, CA 94117

This business is conducted by **An Individual**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**
 Signed: **Thylda Palmese**

This statement was filed with the County Clerk of San Francisco County on **02-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Cristina Garcia**
Deputy County Clerk
02-16-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0392392

Fictitious Business Name(s):
Treasure Ireland LLC
 Address
3008 20th Avenue, San Francisco, CA 94132
 Full Name of Registrant #1
Treasure Ireland LLC (CA)
 Address of Registrant #1
3008 20th Avenue, San Francisco, CA 94132

This business is conducted by **A Limited Liability Company**
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-27-2020**
 Signed: **Marian Mallon**

This statement was filed with the County Clerk of San Francisco County on **02-04-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
02-04-2021

02/25/21 + 03/04/21 + 03/11/21 + 03/18/21

Business Toolkit

How to Win Government Construction Contracts for Your Small Business



[Article was originally posted on www.nationalfunding.com]

By Nancy Mann Jackson,

If your construction company is ready for steady but challenging projects, winning government construction contracts could be a lucrative method for business growth. Even if your construction business is on the smaller side, you may be able to benefit from government work. In 2018, the federal government awarded 25% of all contract dollars to small businesses, for a total of \$120.8 billion, according to the U.S. Small Business Administration (SBA).

If you'd like to get a piece of that \$120 billion pie for your construction company, you have to start by learning how to win government contracts for your small business. We'll walk you through how government contracts can help your business, how the bidding process works, and how to tell if you have the right resources on hand for government projects.

What Are Government Contracts?

A government contract is an agreement to provide products or services to the U.S. government. If the government hires your company, the contract can ensure long-term, stable work.

The government hires contractors through an online bidding process. Luckily for entre-

preneurs, the U.S. government is committed to contracting with small business owners for a significant percentage of its work. The government also has target goals for working with women-owned and minority-owned small businesses. If your small business fits these criteria, you may have an even greater chance of securing government contracts.

How to Register as a Contractor

The first step in getting government contract work is to register as a U.S. government contractor. Start by obtaining a Dun & Bradstreet's Data Universal Numbering System, or D-U-N-S number, for your business. This is a unique, nine-digit number for each physical location of your business that you'll need when bidding on government contracts.

After obtaining a D-U-N-S number, register your business in the System for Award Management (SAM) database. You must be registered with SAM to be awarded a government contract. You may even win contracts simply by being listed there, as federal agencies often search the database for businesses that meet their needs.

Locate the North American Industry Classification System (NAICS) code or codes that describe your product, service or industry. You can include your NAICS code in your SAM registration to make it easier for federal agencies to find you. It's also helpful

to find the Standard Industrial Classification (SIC) code that best fits your business or industry so you can also include that code with your SAM registration.

To be eligible to compete for contracts with the General Services Administration, which offers a wide variety of lucrative contracts, you'll also need a Past Performance Evaluation. You can apply for this evaluation online and your application will launch an independent audit of your customer references. The audit will rate your past performance based on a statistical analysis of performance data and survey responses.

How the Contract Bidding Process Works

When you've completed the above registration steps, you'll need to find a contract on which you'd like to bid. You can find government purchasing needs online in directories such as beta.SAM.gov and Dynamic Small Business Search. You could also try for a government contract as a subcontractor for another business, known as the prime contractor. Subcontract opportunities are listed on SubNet, operated by the SBA.

Small business owners can search these directories for contract opportunities that match their capabilities, and place bids on the contracts. Be sure to include all the information requested by the hiring agency. It's important to carefully calculate your bid price and include any costs you'll incur to perform the work, as well as your profit. Once you've

signed a government contract, you'll be expected to complete the contracted work for the bid price, so make sure you can complete the construction work profitably.

The federal government provides extensive support for small business owners interested in its contracts. There's a wealth of information available from the SBA, as well as from its mentoring network, SCORE. In addition to online educational information, SCORE offers free mentoring for business owners with one of its 10,000 business experts in 300 chapters across the country. If your mentor has experience with government contracting, they can walk you through the process.

Are You Ready for a Government Contract?

Because the U.S. government often contracts for long-term, ongoing or consecutive projects, you may need more resources to fulfill your end of the deal. For instance, you may need to assess your staffing needs or invest in updated technology or equipment to complete the project effectively.

Before bidding on government construction contracts, take time to assess your current workload and assets. If winning the contract will require you to obtain new equipment, technology or workers, you can add the related costs to your bid. However, you may need to front the costs to begin work on the contract and gradually earn back reimbursement; that may be a hit your budget wasn't expecting. Construction business loans may be available to get you the resources you need, like the working capital necessary to bring on more staff. Plus, having a government contract in hand may make your business more attractive to a lender. Construction equipment financing is another option if you need to purchase or lease new tools to tap into a new type of work.

Understanding how to win government contracts for your small business can represent an important growth step for your company. If government contract work pays for you to add staff, equipment and other resources, your construction company will be even better prepared to compete for future customer projects.

All told, applying for government construction contracts takes time and effort, and they aren't for every company. If you're still mastering the basics, there's no shame in putting off government work. But if you're ready for a new pipeline of projects, they could be exactly what you need to fuel your company's growth. Just be sure to assess your needs and make sure you're ready for the challenge.

SOURCE: <https://www.nationalfunding.com/blog/government-construction-contracts/>